## RTC Container Sales

**Project Summary** 

http://www.rtccontainer.com

#### Let's Get Familiar With the Project First:

- \* RTC Container Sales is a business located in Surrey, Canada.
- \* The business deals with selling new and used Storage and Shipping containers at most affordable price.



#### **Project Initiation**

- \* We took the project in our hands at the end of July (25<sup>th</sup> July, 2014).
- \* It was a complete untouched website that has duplicate content, no outbound links, no internal linking, duplicate meta titles and no formatting.

#### Our Vision and Mission for the Project:

\* To take the rankings to the First Page within six months.

\* To increase the sales and relevant traffic on the website.

#### **Project Undertaking:**

- \* Firstly, we started with the content. We refreshed all the pages with unique, original and informative content.
- \* The next major task was to do all the ON Page correctly with right keywords and density.
- \* Followed by correct Off Page Strategies.

#### **Initial Statistics:**

#### \* For the month of Aug 2014



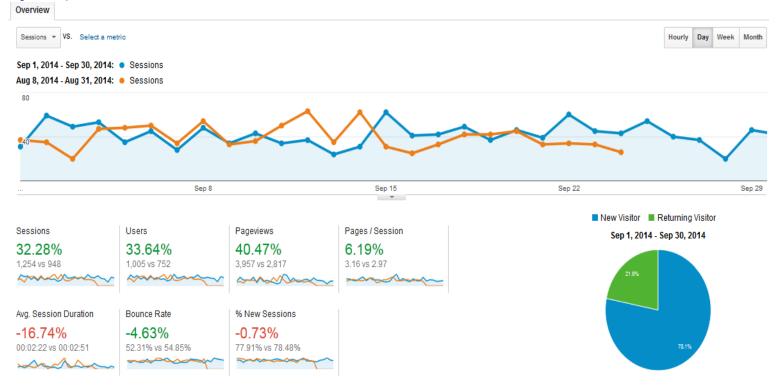
#### Stats for Only After working 1 month

#### \* Stats for Sept 2014



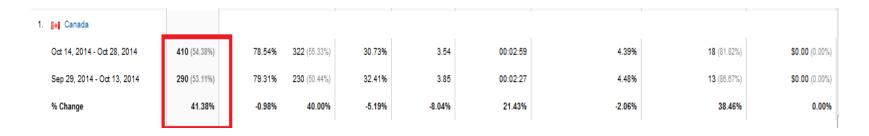
#### **Two Initial Months Comparison:**

It is clear from these two snapshots that there is huge increase in the traffic and user sessions for the project.



#### **Latest Google Analytics Comparison**

Location Based User Improvement



\* It is evident from the snapshot that there is almost a double increase in traffic from Canada( the main targeted area).

### Content Posting:

\* There are number of Content Postings done by us but some have been proved to be gateway for visitors to the website.



# http://bigboomblog.com/sustainable-living/shipping-container-home-design/seven-types-of-cargo-containers-making-shipping-easier.html

\* The Content Post make it possible to grab 14 clicks for the website with an overall bounce rate as less as 42.86%.

	Referral Path 🕜	Country / Territory 🌏 🔕	Acquisition			Behavior			Conversions Goal 1: Thank You Page ▼		
			Sessions U	% New Sessions ?	New Users	Bounce Rate	Pages / Session	Avg. Session Duration	Thank You Page (Goal 1 Conversion Rate)	Thank You Page (Goal 1 Completions)	Thank You Page (Goal 1 Value)
			14 % of Total: 1.04% (1,348)	64.29% Site Avg: 79.84% (-19.28%)	9 % of Total: 0.84% (1,072)	42.86% Site Avg: 52.38% (-18.18%)	2.71 Site Avg: 3.30 (-17.75%)	00:00:44 Site Avg: 00:02:33 (-71.49%)	0.00% Site Avg: 2.90% (-100.00%)	0 % of Total: 0.00% (39)	\$0.00 % of Total: 0.00% (\$0.00)
	/sustainable-living/shipping-contain er-home-design/seven-types-of-car go-containers-making-shipping-ea sier.html	United States	<b>7</b> (50.00%)	100.00%	<b>7</b> (77.78%)	14.29%	2.71	00:00:53	0.00%	0 (0.00%)	\$0.00 (0.00%)
	/sustainable-living/shipping-contain er-home-design/seven-types-of-car go-containers-making-shipping-ea sier.html	<b>I</b> ■ Mexico	<b>4</b> (28.57%)	25.00%	<b>1</b> (11.11%)	75.00%	1.50	00:00:43	0.00%	0 (0.00%)	\$0.00 (0.00%)
	3. /	United States	2 (14.29%)	50.00%	<b>1</b> (11.11%)	50.00%	6.00	00:00:36	0.00%	0 (0.00%)	\$0.00 (0.00%)
	/sustainable-living/shipping-contain er-home-design/seven-types-of-car go-containers-making-shipping-ea sier.html	<u></u> Spain	<b>1</b> (7.14%)	0.00%	0 (0.00%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)

## http://worldmaritimenews.com/archives/140085/top-tips-for-hiring-shipping-containers/

The post is done recently and grab 4 clicks from the visitors.

	Referral Path ③	Country / Territory 🕜 🔘	Acquisition			Behavior			Conversions Goal 1: Thank You Page ▼		
Refe			Sessions	% New Sessions	New Users	Bounce Rate	Pages / Session	Avg. Session Duration	Thank You Page (Goal 1 Conversion Rate)	Thank You Page (Goal 1 Completions)	Thank You Page (Goal 1 Value)
			4 % of Total: 0.30%	100.00% Site Avg: 79.64% (25.56%)	4 % of Total: 0.37% (1,072)	50.00% Site Avg: 52.38% (-4.54%)	1.75 Site Avg: 3.30 (-48.97%)	00:00:37 Site Avg: 00:02:33 (-76.11%)	0.00% Site Avg: 2.90% (-100.00%)	0 % of Total: 0.00% (39)	\$0.00 % of Total: 0.00% (\$0.00)
1.	/ 29	Bosnia and Herzegovina	<b>1</b> (25.00%)	100.00%	1 (25.00%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)
2.	/archives/140085/top-tips-for-hiri ng-shipping-containers/	[●] Canada	<b>1</b> (25.00%)	100.00%	1 (25.00%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)
3.	/archives/140085/top-tips-for-hiri ng-shipping-containers/	Germany	<b>1</b> (25.00%)	100.00%	<b>1</b> (25.00%)	0.00%	2.00	00:01:20	0.00%	0 (0.00%)	\$0.00 (0.00%)
4.	/archives/140085/top-tips-for-hiri ng-shipping-containers/	United States	<b>1</b> (25.00%)	100.00%	<b>1</b> (25.00%)	0.00%	3.00	00:01:06	0.00%	0 (0.00%)	\$0.00 (0.00%)

#### **Keyword Ranking:**

#### \* Our Goal:



#### **Latest Ranking:**

\* It has been only 3 and half months till we have started working on the project and 13 keywords are already on the Page 1.

S.No	Keywords	7th Nov 2014					
1	New Containers Canada	8					
2	Damaged Shipping Containers	6					
3	Damaged Storage Containers	5					
4	Used Shipping Containers Vancouver	10					
5	Used Shipping Containers Calgary	9					
6	New Shipping Containers Calgary	9					
7	Used Shipping Containers Red Deer	5					
8	New Shipping Containers Red Deer	5					
9	Used Steel Shipping Containers Vancouver	8					
10	Used Steel Shipping Containers Red Deer	4					
11	New Steel Shipping Containers Red Deer	7					
12	New Shipping Containers Vancouver	10					

#### Client Feedback for Sept 2014

- \* Are you satisfied with the work currently been performed on the project? Yes Lam. Excellent work.
- \* Are you satisfied with the results?

  Yes I am. I appreciate seeing the weekly stats/results of your SEO services to show this.
- \* What are your expectations for the next month?
  To start seeing Google page #1 for goal keywords

#### Client Feedback for Oct 2014

- \* Are you satisfied with the work currently been performed on the project? Yes, with both work and customer service.
- \* Are you satisfied with the results?
  Yes am happy to see first page ranking objectives starting to be accomplished.
- \* What are your expectations for the next month?

  1st page ranking for more target keywords (e.g. "used shipping containers vancouver/calgary/edmonton"
- \* Do you have any suggestions for the improvement of the results? Nope, looking forward to continuing with the great work.

#### Our Ultimate Goal

\* Happy Customers

